

*Arch*

1 Crossgates Mall Rd

Albany, NY 12203

Dear Mr. Csaposs

I have been a Guilderland resident for the past 12 years and I am an active member of the Guilderland community. I have been running a successful salon business in Crossgates Mall since 2011. In my personal opinion, the Town of Guilderland will tremendously benefit from the opening of the Costco store.

We need to evolve our community in order to keep up with the needs of modern day lifestyles. The Pyramid Group has always tried to remodel and adapt their properties with the changing retail market. The new Hilton Hotel by Pyramid Group is a wonderful example of this. It has been an amazing addition to the town.

Costco will provide new jobs for the unemployed residents and will in return help boost our economy. For the construction purposes, this project will hire local construction companies, dealers and workers. Once it's built, it will provide permanent job opportunities for the local residents. The town and school will benefit from higher fundings received from the taxes. The development is close to the bus line, therefore it will increase business for the CDTA. It will directly and indirectly increase revenue for local businesses inside and around the Crossgates Mall.

Overall, it's a healthy growth which will significantly benefit both the town and its residents. It will be mutually advantageous for Crossgates Mall and the entire Guilderland community. I commend the efforts of the Pyramid company for bringing this new project to the area as they continue to invest in the future of Guilderland. I stand in full support of this project which has previously been approved of by the Town via the Planning Board Recommendation and Zoning Board of Appeals and I am excited to see the IDA support it as they have other projects here in Guilderland. This message should be applicable to both public hearings being held for Costco on Wednesday, May 31<sup>st</sup>.

Thank you for your time.

Abida Abbas

President