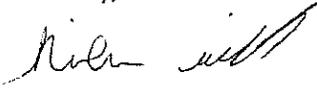


Dear Mr. Kovalchik,

My name is Nicholas Winchell. I am a resident of Guilderland. I am writing you today in support of the building of a Costco by Pyramid MGMT. As a new resident to the Guilderland area, I can see the positive impact that the sales and property tax would have on the community. I also believe Costco is something that the Guilderland and Albany area needs. I am currently a member of BJ's Warehouse and would most definitely switch and shop at Costco, having it so close to home will be an added bonus. I hope that you and your colleagues vote yes to the Rapp Rd and Western Ave Development on March 11th.

Sincerely,

A handwritten signature in cursive script, appearing to read "Nick Winchell".

Nicholas Winchell