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February 26, 2020

Town of Guilderland
Attn: Kenneth Kovalchik, Town Planner
5209 Western Turnpike
Guilderland, NY 12084

RE: Public Comment: Rapp Road Residential/Western Avenue Mixed Use Redevelopment Project

Premier Hair Lounge is located within 6 miles of Crossgates Mall. We are a small business located on Western Avenue in Guilderland. The Guilderland growth, adding businesses and housing, will only help Premier's visibility and client base. The development on Crossgates Mall's property would attract customers from all over – with the addition of Costco, while also attracting millennials to the area – with the addition of apartments next to shops, restaurants and night life.

As young professional ourselves, we think there is a huge draw for the convenience of housing next to the largest mall in the area. Let's keep businesses here, and attract them to *eat, shop, play, and stay* long-term, not only at Crossgates, but in Guilderland.

Sincerely,

Dana Galusha
Owner

Gabrielle DeFrancesco
Owner