

**Wrap City, Inc.
12A Petra Lane
Albany, NY 12205**

March 15, 2020

Kenneth Kovalchik
Town Planner
Guilderland Town Hall
5209 Western Ave.
Altamont, NY 12009

RE: Public Comment: Rapp Road Residential/Western Avenue Mixed Use Redevelopment Project

Dear Mr. Kovalchik;

I am writing to offer my support for the proposal by Crossgates Complex to develop vacant property along Rapp Road to house multi-family residences for use by young professionals, empty nesters and seniors, and also to add the areas first Costco. As a business with several clients in the Town of Guilderland, I believe it is imperative that the Town continue to grow its' tax base and offer more opportunities for families to live there and for businesses to prosper. The addition of Costco in the Town of Guilderland would be big win for the residents and businesses in the town.

Crossgates has proven to be an important asset for the entire Capital District and the Town of Guilderland in particular. It has enhanced the quality of life for Town residents and the economic stature of the entire capital district area. I believe it is critical to the continued well being of the area that we all work together to help businesses grow and prosper. Not only will the complex add housing opportunities for residents, but it will also help to drive businesses to locate in the Town; thereby increasing property and sales tax revenue for the Town and County.

Again, it is my firm belief that the proposed complex will prove to be an important benefit for residents and will serve to enhance the business climate of the Town.

Sincerely,



William J. Smith Jr.
President
Wrap City, Inc.
12A Petra Lane
Albany, NY 12205