

# DRUE SANDERS

*custom jewelers*

To the Guilderland Town Planner,

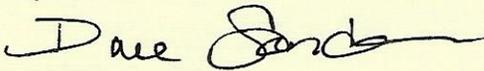
I write to you as the owner of Drue Sanders, a business located on Western Avenue, practically sitting on the Crossgates/Pyramid property. I have been operating since January of 1995 and can't tell you how important it has been to have my business positioned in such a thriving location. Crossgates draw has helped so many surrounding businesses grow, as not only do their guests patronize the mall, they visit outlying shops & restaurants, to help give us momentum to grow as well. As such, I am writing today to ask you to approve of the development of Costco and the residential units surrounding Crossgates and Drue Sanders.

Given the current state of the world with the COVID-19 virus that has changed our daily lives so quickly and has and will continue to be debilitating to so many local, regional and national retailers, we need to do all we can to strengthen our economy and make it better than ever. The Guilderland school district will undoubtedly have to make severe budget cuts to make up for losses they will face, which will affect family after family in this town. With the Governor's statement just yesterday that upstate counties stand to lose \$2B in sales tax, we can't say no to a project that can do nothing but help our school, town and county start to bounce back from this international crisis. At such an unprecedented time where various businesses may face a questionable future, we need to look at what can be done now to create additional tax revenue.

I know that traffic is a point that many have brought to attention with the town. We have to realize that Western Avenue was built for business. Traffic studies have been conducted and have shown that the increase will not affect us as everyone assumes it will. As outlined in the documents pertaining to this project that have been shared with the public, this proposed development has taken into consideration and addressed all guidelines asked of them.

The Town of Guilderland should approve of this proposed project.....especially with all of the uncertainty that we are facing at this time.

Thank you,



Drue Sanders, President  
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