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March 16, 2020

Mr. Kenneth Kovalchik, Town Planner
Town of Guilderland Planning Board
5209 Western Turnpike
Guilderland, NY 12084

RE: Public Comment - Rapp Road Residential/Western Avenue Mixed Use Redevelopment Project

Mr. Kolvalchik,

My name is Jim Valentino. I am the owner of Capital Photo. A digital event imaging business located in the Capital District. For 32 years, I have owned and operated the Christmas and Easter photo operation located at Crossgates. In my tenure, the Pyramid Management Group has made several changes which have improved the shopping environment and the Guilderland community in a favorable way. Their desire to continuously reinvest in our local community has been a great benefit to the local residents, and our business specifically.

With the help of the IDA, the Pyramid Management Group was able to bring a beautiful new hotel to Guilderland in 2018. The addition of this hotel clearly demonstrated a positive impact to Crossgates and our business through increased traffic and sales.

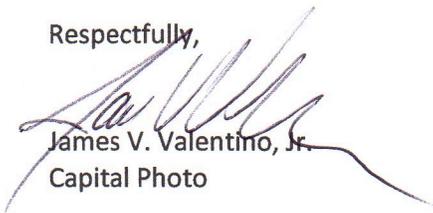
I now encourage you to support the Pyramid Management Group's proposed Rapp Road Residential/Western Avenue Mixed Use Redevelopment Project that includes the multifamily complex, townhouse units, and the Costco retail store. It is my opinion that the addition of this project will strengthen the economic condition of the town of Guilderland, the Crossgates complex, and the community at large.

The addition of the permanent residences and the Costco store in such close proximity to Crossgates can only benefit the merchants, employees, residents, and patrons in a positive way. This project will also be advantageous to the entire town of Guilderland and Guilderland school district with increased tax revenues.

I know there are concerns regarding increased traffic and environmental impact of this proposed venture. But I am sure these can be resolved in an acceptable manor, as similar issues have been in the past. Please don't allow a relatively small group of naysayers to negatively impact this project and continued economic growth in the town of Guilderland.

In closing, I would like to thank you and the board for your consideration and strongly urge your support of this project.

Respectfully,



James V. Valentino, Jr.
Capital Photo