



March 3, 2020

By E-Mail: [kovalchikk@togny.org](mailto:kovalchikk@togny.org)

Mr. Kenneth Kovalchik  
Town Planner  
Town of Guilderland  
Guilders Town Hall  
P.O. Box 339  
Guilderland, NY 12084

Subject: Public Comment Rapp Road Residential/Western Avenue Mixed Use Redevelopment Project

Dear Mr. Kovalchik:

As a valued business partner of Pyramid Management Group and the custodial service provider to Crossgates Mall, I write to support of the Rapp Road development project.

This project will generate a number of benefits for the community, including additional housing, the creation of construction jobs and permanent jobs after project completion as well as increased tax revenues for the Town of Gilford and the School District. The addition of a Costco store, with its strong national brand will be well received by area residents. This project represents a significant positive investment in the community.

Thank you for your consideration.

Sincerely,

A handwritten signature in blue ink that reads "Louis J. Lanzillo".

Louis J. Lanzillo  
Chief Executive Officer

*Next Generation of IFS Excellence*  
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