



**PETER BARBER**  
SUPERVISOR

**JAY TYLER**  
EMS DIRECTOR

## Memorandum

---

To: Peter Barber, Town Supervisor  
From: Jay Tyler, Director of EMS  
Date: 12/11/2024  
RE: EMS Department Fee Scale for 2025

The EMS Department recommends approving the Emergency Medical Services (EMS) 2025 Fee Schedule. The proposed Schedule represents changes based on New York's usual and customary rates for out of network fees as recommended by Emergency Management Resources (EMR).

EMS billing reduces the tax subsidy of EMS for Guilderland residents. In addition, it is necessary to comply with NYS General Municipal Law §122-b (2). While taxes still provide a portion of operational funding, ambulance fees collected from insurance companies mitigate the taxpayer burden.

The rates described in Exhibit A represent the most recent fees for EMS and the proposed 2025 rates and vendor requests. Exhibit B represents fees associated with education and training. Exhibit C represents instructor pay-rates (Non EMS Staff).

Thank you for your consideration and should you have further questions or concerns please do not hesitate to contact me.

## EXHIBIT A

### EMS Fees

<u>Payment for transport to an area hospital:</u>	<u>Current Rate</u>	<u>2025 Proposed</u>
Basic Life Support:	\$1250.00	\$1300.00
Advanced Life Support 1:	\$1750.00	\$1900.00
Advanced Life Support 2:	\$2500.00	No Change
Loaded Miles:	\$28/mi	\$32/mile
 <u>Paramedic Intercept Services:</u>	 \$600.00	 No Change
Separate contract for DVAC		
 <u>No Transport:</u>		
Basic Life Support	\$250.00	No Change
Advanced Life Support	\$500.00	No Change
Secured Cardiac Arrest	\$1200.00	\$1300.00
Refused Medical Assistance	\$130.00	No Change
MVA Refusal	\$1250.00	\$1300.00
Public Assist	\$ 0.00	No Change
 <u>Vendor Overtime rates:</u>		
BLS Ambulance Rate	\$121.00	→ \$143.72
ALS Ambulance Rate	\$153.30	→ \$168.44
Paramedic only	\$83.30	→ \$84.22
Supervisor Rate	\$100.03	→ \$102.40
EMT Walk around	\$56.75	→ \$59.50

### Hospital Vendor Rates

Vendor rates apply to hospitals for EMS Offload and Delay in accordance with Town Board approved, EMS Policy 200.40 (attached).

### Definitions:

**Basic Life Support (BLS)** – Includes the provision of medically necessary supplies and services and BLS ambulance transportation as defined by the State where you provide the transport. An emergency response is one that, at the time you are called, you respond immediately. A BLS emergency is an immediate emergency response in which you begin as quickly as possible to take the steps necessary to respond to the call.

**Advanced Life Support, Level 1 (ALS1)** – Includes the provision of medically necessary supplies and services and the provision of an ALS assessment or at least one ALS intervention. An ALS assessment is performed by an ALS crew as part of an

emergency response that is necessary because the beneficiary's reported condition at the time of dispatch indicates only an ALS crew is qualified to perform the assessment. An ALS assessment does not necessarily result in a determination that the beneficiary requires an ALS level of transport. In the case of an appropriately dispatched ALS emergency service, if the ALS crew completes an ALS assessment, the services provided by the ambulance transportation service provider or supplier are covered at the ALS emergency level. This is regardless of whether the beneficiary required ALS intervention services during the transport, provided the ambulance transportation itself was medically reasonable and necessary and all other coverage requirements are met. An ALS intervention must be performed by an emergency medical technician-intermediate (EMT-Intermediate) or a Paramedic in accordance with State and local laws. An ALS1 emergency is an immediate emergency response in which you begin as quickly as possible to take the steps necessary to respond to the call.

**Advanced Life Support, Level 2 (ALS2)** – Includes the provision of medically necessary supplies and services, involving:

- At least three separate administrations of one or more medications by intravenous push/bolus or by continuous infusion (excluding crystalloid fluids) or
- At least one of these ALS2 procedures:
  - Manual defibrillation/cardioversion
  - Endotracheal intubation
  - Central venous line
  - Cardiac pacing
  - Chest decompression
  - Surgical airway
  - Intraosseous line

**Loaded transport mile.** -The total miles traveled from the place where the patient is loaded on board the ambulance to the hospital.

**Paramedic Intercept (PI)** – When an entity that does not provide the ambulance transport provides ALS services, PI may be required when you can provide only a BLS level of service and the beneficiary requires an ALS level of service (such as electrocardiogram monitoring, chest decompression, or intravenous therapy).

**No Transport** – Medical care/interventions were delivered or rendered but the patient was not transported to a hospital.

## Exhibit B Classes

Courses	2024 Pricing	Suggested 2025 Pricing
<b>American Heart Association</b>		
<b>Course Completion Cards * Instructors Only</b>		
Basic Life Support (BLS)	\$5.00 (+) Current AHA Pricing	\$5.00 (+) Current AHA Pricing
Heartsaver CPR	\$5.00 (+) Current AHA Pricing	\$5.00 (+) Current AHA Pricing
ACLS	\$5.00 (+) Current AHA Pricing	\$5.00 (+) Current AHA Pricing
PALS	\$5.00 (+) Current AHA Pricing	\$5.00 (+) Current AHA Pricing
<b>Student Course Fees</b>		
HeadsOnly CPR	Free	Free
Heartsaver CPR	\$70.00/ Student	\$70.00/ Student
Heartsaver CPR *** Town Employees , Youth Sports / Youth Athletics , Police , Fire , Library	\$40.00 / Student	\$40.00 / Student
Heartsaver First Aid / CPR	\$90.00/ student	\$90.00/ student
Basic Life Support (BLS)	\$85.00/ student (\$65.00/ online skills )	\$85.00/ student (\$65.00/ online skills )
ACLS	185.00/ student (\$75.00 online skills )	\$185.00/ student (\$75.00 online skills )
PALS	185.00/ student (\$75.00 online skills )	\$185.00/ student (\$75.00 online skills )
<b>National Association of EMT ( NAEMT)</b>		
PHTLS	150.00/ Student (+) Book Fee	\$175.00/ Student (+) Book
AMLS	150.00/ Student (+) Book Fee	\$175.00/ Student (+) Book
EVOS	100.00/ Student	\$100.00/ student
<b>Stop the Bleed Course</b>		
STB Kits	Current manufacturer pricing	Current manufacturer pricing
Class ( Residents )		
Class Non-Residents		
<b>NYS Course Sponsor</b>		
EMT Basic ( Affiliated)	\$150.00 lab fee (+) NYS Voucher	\$150.00 lab fee (+) NYS Voucher
EMT Basic ( Non-Affiliated )	\$150.00 lab fee (+) \$950.00	\$150.00 lab fee (+) \$950.00
EMT Basic Refresher ( Affiliated )	\$150.00 lab fee (+) NYS Voucher	\$150.00 lab fee (+) NYS Voucher
EMT Basic Refresher ( Non-Affiliated )	\$150.00 lab Fee (+) 400.00/ student	\$150.00 lab Fee (+) 400.00/ student
EMR Class ( Affiliated )	\$100.00 lab fee (+) NYS Voucher	\$100.00 lab fee (+) NYS Voucher
EMR Class ( Non-Affiliated)	\$ 100.00 lab fee (+) \$250.00	\$ 100.00 lab fee (+) \$250.00

## Exhibit C Instructors

### **New York State Course Sponsor (EMT courses)**

#### Non-EMS Staff Instructor Rates:

	<u>Current</u>	<u>2025 Proposed</u>
Certified Instructor Coordinator	\$35/hr	\$40.00/Hour
Specialty Instructor	\$40/hr	\$75.00/Hour
Physician Instructor/provider	\$100/hr	No Change
Certified Lab Instructor	\$25/hr	\$30.00/Hour
Non-certified Lab Instructor	\$20/hr	\$25.00/Hour

### **American Heart Association/NAEMT**

#### Non-EMS Staff Instructor Rates:

	<u>Current</u>	<u>2024 Proposed</u>
AHA BLS Instructor	\$20/hr	\$25.00/Hour
AHA ACLS/PALS	\$30/hr	No Change
NAEMT	\$30/hr	No Change

### **Stop the Bleed**

Instructor Rate	\$30/hr	No Change
-----------------	---------	-----------