
*****Pyramid Crossgates Development Project Support Letter*****

1 message

Jonathan Phillips <jp.hardware@shopphillips.com>
To: Kenneth Kovalchik <kovalchikk@togny.org>

Sun, Apr 26, 2020 at 8:58 PM

Please confirm receiving this letter.

Dear Mr. Kenneth Kovalchik,

We hope you are staying safe, healthy, and happy during these challenging times. We are writing to you concerning Pyramid's planned Crossgates development project and inclusion of a Costco to the Capital Region.

As a local business, it may appear contrary to popular belief but we are in **full support of Pyramids Crossgates development project**. The addition of Costco to the region will supply an abundance of jobs and newfound tax revenue for the region. Now some may think that Costco would eat into our sales as a competing market in hardware. However, we remain confident that our loyal customers will continue to support the unmet value and service Phillips Hardware offers. Additionally, we are happy that the region has the opportunity for growth and to have the choice to shop at a new affordable location for some of their needs.

We strongly believe in a capitalistic model and that this project will serve as inspiration for the region to evolve and embrace change. At Phillips Hardware we strive day by day, month by month, and year by year to adapt to a dynamic economic climate in order to be on the cutting edge of new business/technological practices. Additionally, we strongly believe in supporting the community through philanthropic and give back initiatives. Pyramid has demonstrated a similar alignment in these values and the planned development project continue to be in a similar vein.

We thank you for taking the time to read our letter of support and want to be as accessible as possible in the future with any questions you may have. Feel free to contact us via our Facebook page, email (jp.hardware@shopphillips.com), or phone number (5182812505).